

# Calendar

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## Calendar Coloring Legend

Webinars	College: C&I	College: CRE
College: AE	College: Basics	College: Taxes
College: Cash Flow		

Type	Course Name	Date	Weekday	Instructor
<b>November</b>				
Tax	Schedule M-1 and the Accrual Income Statement (#5 in series)	11/16/2021 <a href="#">View</a>	Tue 11PT	Nancy McDaniel
W	Borrower Performance, Loan Classification, and the Risk Grid	11/16/2021 <a href="#">View</a>	Tue 11PT	Tom Halupnik
W	Commercial Loan Documentation	11/17/2021 <a href="#">View</a>	Wed 11PT	Fred Robie
CRE	The Appraisal Report and Approaches to Market Value (#4 in series)	11/17/2021 <a href="#">View</a>	Wed 11PT	Tom Halupnik
W	Debt Capacity and Cash Flow	11/18/2021 <a href="#">View</a>	Thu 11PT	Fred Robie
C&I	The Credit Write-Up Again (#8 in series)	11/18/2021 <a href="#">View</a>	Thu 11PT	Lissa Landy
Tax	Business Income Tax Returns and Ratio Analysis (#6 in series)	11/23/2021 <a href="#">View</a>	Tue 11PT	Nancy McDaniel
W	Spreading Financial	11/23/2021 <a href="#">View</a>	Tue 11PT	Fred Robie

	Statements				
CRE	The Income Capitalization Approach and the Cap Rate (#5 in series)	11/24/2021	<a href="#">View</a>	Wed 11PT	Fred Robie
W	Commercial Real Estate Loan Documentation	11/24/2021	<a href="#">View</a>	Wed 11PT	Nancy McDaniel
CF	Credit College, Cash Flow Statements (Series Kickoff)	11/30/2021	<a href="#">View</a>	Tue 11PT	Fred Robie
Tax	Business Income Tax Returns and Cash Flow Analysis (#7 in series)	11/30/2021	<a href="#">View</a>	Tue 11PT	Nancy McDaniel
<b>December</b>					
CB	Credit College, Credit Basics (Series Kickoff)	12/1/2021	<a href="#">View</a>	Wed 11PT	Lissa Landy
CRE	Underwriting Standards, Actual vs. Stabilized NOI, and Breakeven Analysis (#6 in series)	12/1/2021	<a href="#">View</a>	Wed 11PT	Fred Robie
W	Assessing Medical Practices	12/2/2021	<a href="#">View</a>	Thu 11PT	Fred Robie
ACC	Credit College, Accounting Essentials (Series Kickoff)	12/2/2021	<a href="#">View</a>	Thu 11PT	Lissa Landy
CF	The EBITDA Cash Flow Proxy and the UCA Cash Flow Statement (#2 in series)	12/7/2021	<a href="#">View</a>	Tue 11PT	Fred Robie
Tax	Cash Based Income Tax Returns (#8 in series)	12/7/2021	<a href="#">View</a>	Tue 11PT	Nancy McDaniel
CRE	Management Assessment, Competitive Forces, and Projected Performance (#7 in series)	12/8/2021	<a href="#">View</a>	Wed 11PT	Fred Robie
CB	Personal Qualities and	12/8/2021	<a href="#">View</a>	Wed 11PT	Lissa

	Competitive Advantages (#2 in series)				Landy
ACC	Double Entry Accounting, the Accounting Equation, and Debits and Credits (#2 in series)	12/9/2021	<a href="#">View</a>	Thu 11PT	Lissa Landy
W	Analytical Focus in the Credit Write Up	12/9/2021	<a href="#">View</a>	Thu 11PT	Fred Robie
CF	The FASB 95 Statement of Cash Flows and the UCA Cash Flow Statement (#3 in series)	12/14/2021	<a href="#">View</a>	Tue 11PT	Fred Robie
W	Commercial Real Estate	12/14/2021	<a href="#">View</a>	Tue 11PT	Tom Halupnik
CB	Critical Ratios and The First Necessary Condition for Business Success (#3 in series)	12/15/2021	<a href="#">View</a>	Wed 11PT	Lissa Landy
CRE	Repayment Risks, Covenants, and the Credit Write-Up Revisited (#8 in series)	12/15/2021	<a href="#">View</a>	Wed 11PT	Fred Robie
ACC	Critical Accounting Principles and Assumptions and More Debits and Credits (#3 in series)	12/16/2021	<a href="#">View</a>	Thu 11PT	Lissa Landy
W	Understanding and Analyzing Contractor Financial Statements Part I of II	12/16/2021	<a href="#">View</a>	Thu 11PT	Tom Halupnik
CF	Cash Flow Projections, Competitive Forces, and Management Assessment (#4 in series)	12/21/2021	<a href="#">View</a>	Tue 11PT	Fred Robie
W	Ratios and Messages about	12/21/2021	<a href="#">View</a>	Tue 11PT	Nancy

	Profitability and Cash Flow				McDaniel
CB	Non-Financial Red Flags, Cash Flow and Second Necessary Condition for Business Success (#4 in series)	12/22/2021	<a href="#">View</a>	Wed 11PT	Lissa Landy
W	Assessing Hospital Financial Performance	12/22/2021	<a href="#">View</a>	Wed 11PT	Fred Robie
ACC	Recording Transactions and Creating the Balance Sheet and Income Statement (#4 in series)	12/23/2021	<a href="#">View</a>	Thu 11PT	Lissa Landy
W	Understanding and Analyzing Contractor Financial Statements Part II of II	12/23/2021	<a href="#">View</a>	Thu 11PT	Fred Robie
<b>January</b>					
ACC	Credit College, Accounting Essentials (Series Kickoff)	1/4/2022	<a href="#">View</a>	Tue 11PT	Lissa Landy
W	Global Cash Flow	1/4/2022	<a href="#">View</a>	Tue 11PT	Tom Halupnik
W	Working Capital and UCA Cash Flow	1/5/2022	<a href="#">View</a>	Wed 11PT	Nancy McDaniel
W	Tax Returns vs. Accrual Statements in Assessing Borrower Risk	1/5/2022	<a href="#">View</a>	Wed 11PT	Fred Robie
W	The Five Cs of Credit	1/6/2022	<a href="#">View</a>	Thu 11PT	Tom Halupnik
Tax	Credit College, Federal Taxes (Series Kickoff)	1/6/2022	<a href="#">View</a>	Thu 11PT	Nancy McDaniel
ACC	Double Entry Accounting, the Accounting Equation, and Debits and Credits (#2 in series)	1/11/2022	<a href="#">View</a>	Tue 11PT	Lissa Landy

W	Fund Accounting and Municipality Analysis: Part I of II	1/11/2022	<a href="#">View</a>	Tue 11PT	Fred Robie
W	Analytical Focus in the Credit Write Up	1/12/2022	<a href="#">View</a>	Wed 11PT	Fred Robie
CB	Credit College, Credit Basics (Series Kickoff)	1/12/2022	<a href="#">View</a>	Wed 11PT	Nancy McDaniel
W	Advanced UCA Cash Flow Part I of II	1/13/2022	<a href="#">View</a>	Thu 11PT	Fred Robie
Tax	The Section 179 Deduction (#2 in series)	1/13/2022	<a href="#">View</a>	Thu 11PT	Nancy McDaniel
ACC	Critical Accounting Principles and Assumptions and More Debits and Credits (#3 in series)	1/18/2022	<a href="#">View</a>	Tue 11PT	Lissa Landy
W	Fund Accounting and Municipality Analysis: Part II of II	1/18/2022	<a href="#">View</a>	Tue 11PT	Fred Robie
W	Description and Analysis in the Credit Write-Up	1/19/2022	<a href="#">View</a>	Wed 11PT	Fred Robie
CB	Personal Qualities and Competitive Advantages (#2 in series)	1/19/2022	<a href="#">View</a>	Wed 11PT	Nancy McDaniel
W	Advanced UCA Cash Flow Part II of II	1/20/2022	<a href="#">View</a>	Thu 11PT	Fred Robie
Tax	Understanding Schedules K-1 (#3 in series)	1/20/2022	<a href="#">View</a>	Thu 11PT	Nancy McDaniel
W	Spreading Financial Statements	1/25/2022	<a href="#">View</a>	Tue 11PT	Tom Halupnik
ACC	Recording Transactions and Creating the Balance Sheet and Income Statement (#4 in series)	1/25/2022	<a href="#">View</a>	Tue 11PT	Lissa Landy

W	Commercial Real Estate	1/26/2022	<a href="#">View</a>	Wed 11PT	Fred Robie
CB	Critical Ratios and The First Necessary Condition for Business Success (#3 in series)	1/26/2022	<a href="#">View</a>	Wed 11PT	Tom Halupnik
Tax	Personal Income Tax Returns and Cash Flow (#4 in series)	1/27/2022	<a href="#">View</a>	Thu 11PT	Fred Robie
<b>February</b>					
W	Not for Profit Analysis	2/1/2022	<a href="#">View</a>	Tue 11PT	Fred Robie
CB	Non-Financial Red Flags, Cash Flow and Second Necessary Condition for Business Success (#4 in series)	2/2/2022	<a href="#">View</a>	Wed 11PT	Nancy McDaniel
C&I	Credit College, Commercial Business (Series Kickoff)	2/2/2022	<a href="#">View</a>	Wed 11PT	Lissa Landy
Tax	Schedule M-1 and the Accrual Income Statement (#5 in series)	2/3/2022	<a href="#">View</a>	Thu 11PT	Nancy McDaniel
W	Minimum Financial Data for Assessing Borrower Risk	2/3/2022	<a href="#">View</a>	Thu 11PT	Fred Robie
CB	Credit College, Credit Basics (Series Kickoff)	2/8/2022	<a href="#">View</a>	Tue 11PT	Lissa Landy
CRE	Credit College, Commercial Real Estate (Series Kickoff)	2/8/2022	<a href="#">View</a>	Tue 11PT	Nancy McDaniel
C&I	Financial Statement Review and Ratio Analysis (#2 in series)	2/9/2022	<a href="#">View</a>	Wed 11PT	Lissa Landy
W	Covenant Use in Controlling	2/9/2022	<a href="#">View</a>	Wed 11PT	Fred Robie

	Cash Outflows				
Tax	Business Income Tax Returns and Ratio Analysis (#6 in series)	2/10/2022	<a href="#">View</a>	Thu 11PT	Nancy McDaniel
W	Understanding and Analyzing Contractor Financial Statements Part I of II	2/10/2022	<a href="#">View</a>	Thu 11PT	Fred Robie
CRE	Ratios, Borrower Cash Flow, and the First Way Out (#2 in series)	2/15/2022	<a href="#">View</a>	Tue 11PT	Nancy McDaniel
CB	Personal Qualities and Competitive Advantages (#2 in series)	2/15/2022	<a href="#">View</a>	Tue 11PT	Lissa Landy
W	Debt Capacity and Cash Flow	2/16/2022	<a href="#">View</a>	Wed 11PT	Fred Robie
C&I	Cash Flow Analysis and Borrowing Causes (#3 in series)	2/16/2022	<a href="#">View</a>	Wed 11PT	Lissa Landy
W	Understanding and Analyzing Contractor Financial Statements Part II of II	2/17/2022	<a href="#">View</a>	Thu 11PT	Fred Robie
Tax	Business Income Tax Returns and Cash Flow Analysis (#7 in series)	2/17/2022	<a href="#">View</a>	Thu 11PT	Nancy McDaniel
CB	Critical Ratios and The First Necessary Condition for Business Success (#3 in series)	2/22/2022	<a href="#">View</a>	Tue 11PT	Lissa Landy
CRE	Guarantor Analysis, Global Cash Flow, and the Second Way Out (#3 in series)	2/22/2022	<a href="#">View</a>	Tue 11PT	Nancy McDaniel
C&I	Management Assessment, Projected Cash Flow, and	2/23/2022	<a href="#">View</a>	Wed 11PT	Lissa Landy

	the First Way Out (#4 in series)				
W	Commercial Loan Documentation	2/23/2022	<a href="#">View</a>	Wed 11PT	Tom Halupnik
Tax	Cash Based Income Tax Returns (#8 in series)	2/24/2022	<a href="#">View</a>	Thu 11PT	Nancy McDaniel
W	Commercial Real Estate Loan Documentation	2/24/2022	<a href="#">View</a>	Thu 11PT	Tom Halupnik
<b>March</b>					
CB	Non-Financial Red Flags, Cash Flow and Second Necessary Condition for Business Success (#4 in series)	3/1/2022	<a href="#">View</a>	Tue 11PT	Lissa Landy
CRE	The Appraisal Report and Approaches to Market Value (#4 in series)	3/1/2022	<a href="#">View</a>	Tue 11PT	Nancy McDaniel
C&I	Guarantor Analysis and the Second Way Out (#5 in series)	3/2/2022	<a href="#">View</a>	Wed 11PT	Lissa Landy
CF	Credit College, Cash Flow Statements (Series Kickoff)	3/2/2022	<a href="#">View</a>	Wed 11PT	Nancy McDaniel
Tax	Credit College, Federal Taxes (Series Kickoff)	3/3/2022	<a href="#">View</a>	Thu 11PT	Fred Robie
W	Commercial Real Estate	3/3/2022	<a href="#">View</a>	Thu 11PT	Nancy McDaniel
ACC	Credit College, Accounting Essentials (Series Kickoff)	3/8/2022	<a href="#">View</a>	Tue 11PT	Lissa Landy
CRE	The Income Capitalization Approach and the Cap Rate (#5 in series)	3/8/2022	<a href="#">View</a>	Tue 11PT	Nancy McDaniel
CF	The EBITDA Cash Flow Proxy and the UCA Cash	3/9/2022	<a href="#">View</a>	Wed 11PT	Fred Robie



	Flow Statement (#2 in series)				
C&I	Non-Financial Red Flags and Performance Implications (#6 in series)	3/9/2022	<a href="#">View</a>	Wed 11PT	Lissa Landy
Tax	The Section 179 Deduction (#2 in series)	3/10/2022	<a href="#">View</a>	Thu 11PT	Fred Robie
ACC	Double Entry Accounting, the Accounting Equation, and Debits and Credits (#2 in series)	3/15/2022	<a href="#">View</a>	Tue 11PT	Lissa Landy
CRE	Underwriting Standards, Actual vs. Stabilized NOI, and Breakeven Analysis (#6 in series)	3/15/2022	<a href="#">View</a>	Tue 11PT	Nancy McDaniel
C&I	Identifying and Mitigating Repayment Risks (#7 in series)	3/16/2022	<a href="#">View</a>	Wed 11PT	Lissa Landy
CF	The FASB 95 Statement of Cash Flows and the UCA Cash Flow Statement (#3 in series)	3/16/2022	<a href="#">View</a>	Wed 11PT	Nancy McDaniel
W	Ratios and Messages about Profitability and Cash Flow	3/17/2022	<a href="#">View</a>	Thu 11PT	Nancy McDaniel
Tax	Understanding Schedules K-1 (#3 in series)	3/17/2022	<a href="#">View</a>	Thu 11PT	Fred Robie
ACC	Critical Accounting Principles and Assumptions and More Debits and Credits (#3 in series)	3/22/2022	<a href="#">View</a>	Tue 11PT	Lissa Landy
CRE	Management Assessment, Competitive Forces, and Projected Performance (#7 in series)	3/22/2022	<a href="#">View</a>	Tue 11PT	Nancy McDaniel

CF	Cash Flow Projections, Competitive Forces, and Management Assessment (#4 in series)	3/23/2022	<a href="#">View</a>	Wed 11PT	Nancy McDaniel
C&I	The Credit Write-Up Again (#8 in series)	3/23/2022	<a href="#">View</a>	Wed 11PT	Lissa Landy
Tax	Personal Income Tax Returns and Cash Flow (#4 in series)	3/24/2022	<a href="#">View</a>	Thu 11PT	Fred Robie
CRE	Repayment Risks, Covenants, and the Credit Write-Up Revisited (#8 in series)	3/29/2022	<a href="#">View</a>	Tue 11PT	Nancy McDaniel
ACC	Recording Transactions and Creating the Balance Sheet and Income Statement (#4 in series)	3/29/2022	<a href="#">View</a>	Tue 11PT	Lissa Landy
W	Working Capital and UCA Cash Flow	3/30/2022	<a href="#">View</a>	Wed 11PT	Nancy McDaniel
W	Minimum Financial Data for Assessing Borrower Risk	3/30/2022	<a href="#">View</a>	Wed 11PT	Fred Robie
Tax	Schedule M-1 and the Accrual Income Statement (#5 in series)	3/31/2022	<a href="#">View</a>	Thu 11PT	Fred Robie
W	Commercial Real Estate Loan Documentation	3/31/2022	<a href="#">View</a>	Thu 11PT	Nancy McDaniel
<b>April</b>					
W	Borrower Performance, Loan Classification, and the Risk Grid	4/5/2022	<a href="#">View</a>	Tue 11PT	Tom Halupnik
W	Understanding and Analyzing Contractor Financial Statements Part I of II	4/5/2022	<a href="#">View</a>	Tue 11PT	Fred Robie

W	Analytical Focus in the Credit Write Up	4/6/2022	<a href="#">View</a>	Wed 11PT	Tom Halupnik
C&I	Credit College, Commercial Business (Series Kickoff)	4/7/2022	<a href="#">View</a>	Thu 11PT	Lissa Landy
Tax	Business Income Tax Returns and Ratio Analysis (#6 in series)	4/7/2022	<a href="#">View</a>	Thu 11PT	Fred Robie
CB	Credit College, Credit Basics (Series Kickoff)	4/12/2022	<a href="#">View</a>	Tue 11PT	Tom Halupnik
W	Understanding and Analyzing Contractor Financial Statements Part II of II	4/12/2022	<a href="#">View</a>	Tue 11PT	Fred Robie
W	Fund Accounting and Municipality Analysis: Part I of II	4/13/2022	<a href="#">View</a>	Wed 11PT	Fred Robie
W	Commercial Loan Documentation	4/13/2022	<a href="#">View</a>	Wed 11PT	Tom Halupnik
C&I	Financial Statement Review and Ratio Analysis (#2 in series)	4/14/2022	<a href="#">View</a>	Thu 11PT	Lissa Landy
Tax	Business Income Tax Returns and Cash Flow Analysis (#7 in series)	4/14/2022	<a href="#">View</a>	Thu 11PT	Fred Robie
Tax	Credit College, Federal Taxes (Series Kickoff)	4/19/2022	<a href="#">View</a>	Tue 11PT	Nancy McDaniel
CB	Personal Qualities and Competitive Advantages (#2 in series)	4/19/2022	<a href="#">View</a>	Tue 11PT	Tom Halupnik
W	Fund Accounting and Municipality Analysis: Part II of II	4/20/2022	<a href="#">View</a>	Wed 11PT	Fred Robie
W	The Five Cs of Credit	4/20/2022	<a href="#">View</a>	Wed 11PT	Tom Halupnik

Tax	Cash Based Income Tax Returns (#8 in series)	4/21/2022	<a href="#">View</a>	Thu 11PT	Fred Robie
C&I	Cash Flow Analysis and Borrowing Causes (#3 in series)	4/21/2022	<a href="#">View</a>	Thu 11PT	Lissa Landy
CB	Critical Ratios and The First Necessary Condition for Business Success (#3 in series)	4/26/2022	<a href="#">View</a>	Tue 11PT	Tom Halupnik
Tax	The Section 179 Deduction (#2 in series)	4/26/2022	<a href="#">View</a>	Tue 11PT	Nancy McDaniel
CRE	Credit College, Commercial Real Estate (Series Kickoff)	4/27/2022	<a href="#">View</a>	Wed 11PT	Tom Halupnik
W	Not for Profit Analysis	4/27/2022	<a href="#">View</a>	Wed 11PT	Fred Robie
C&I	Management Assessment, Projected Cash Flow, and the First Way Out (#4 in series)	4/28/2022	<a href="#">View</a>	Thu 11PT	Lissa Landy
W	Advanced UCA Cash Flow Part I of II	4/28/2022	<a href="#">View</a>	Thu 11PT	Tom Halupnik
<b>May</b>					
CB	Non-Financial Red Flags, Cash Flow and Second Necessary Condition for Business Success (#4 in series)	5/3/2022	<a href="#">View</a>	Tue 11PT	Tom Halupnik
Tax	Understanding Schedules K-1 (#3 in series)	5/3/2022	<a href="#">View</a>	Tue 11PT	Nancy McDaniel
W	Description and Analysis in the Credit Write-Up	5/4/2022	<a href="#">View</a>	Wed 11PT	Tom Halupnik
CRE	Ratios, Borrower Cash Flow,	5/4/2022	<a href="#">View</a>	Wed 11PT	Fred Robie

	and the First Way Out (#2 in series)				
W	Advanced UCA Cash Flow Part II of II	5/5/2022	<a href="#">View</a>	Thu 11PT	Tom Halupnik
C&I	Guarantor Analysis and the Second Way Out (#5 in series)	5/5/2022	<a href="#">View</a>	Thu 11PT	Lissa Landy
Tax	Personal Income Tax Returns and Cash Flow (#4 in series)	5/10/2022	<a href="#">View</a>	Tue 11PT	Nancy McDaniel
CRE	Guarantor Analysis, Global Cash Flow, and the Second Way Out (#3 in series)	5/11/2022	<a href="#">View</a>	Wed 11PT	Tom Halupnik
C&I	Non-Financial Red Flags and Performance Implications (#6 in series)	5/12/2022	<a href="#">View</a>	Thu 11PT	Lissa Landy
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C&I	Identifying and Mitigating Repayment Risks (#7 in series)	5/19/2022	<a href="#">View</a>	Thu 11PT	Lissa Landy
W	Debt Capacity and Cash Flow	5/19/2022	<a href="#">View</a>	Thu 11PT	Fred Robie

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<b>June</b>					
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W	Assessing Medical Practices	6/2/2022	<a href="#">View</a>	Thu 11PT	Fred Robie
ACC	Credit College, Accounting Essentials (Series Kickoff)	6/2/2022	<a href="#">View</a>	Thu 11PT	Lissa Landy
Tax	Cash Based Income Tax Returns (#8 in series)	6/7/2022	<a href="#">View</a>	Tue 11PT	Nancy McDaniel
CF	The EBITDA Cash Flow Proxy and the UCA Cash Flow Statement (#2 in series)	6/7/2022	<a href="#">View</a>	Tue 11PT	Fred Robie

CRE	Management Assessment, Competitive Forces, and Projected Performance (#7 in series)	6/8/2022	<a href="#">View</a>	Wed 11PT	Fred Robie
CB	Credit College, Credit Basics (Series Kickoff)	6/8/2022	<a href="#">View</a>	Wed 11PT	Nancy McDaniel
W	Analytical Focus in the Credit Write Up	6/9/2022	<a href="#">View</a>	Thu 11PT	Fred Robie
ACC	Double Entry Accounting, the Accounting Equation, and Debits and Credits (#2 in series)	6/9/2022	<a href="#">View</a>	Thu 11PT	Lissa Landy
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CF	Cash Flow Projections, Competitive Forces, and	6/21/2022	<a href="#">View</a>	Tue 11PT	Fred Robie

	Management Assessment (#4 in series)				
W	Ratios and Messages about Profitability and Cash Flow	6/21/2022	<a href="#">View</a>	Tue 11PT	Nancy McDaniel
CB	Critical Ratios and The First Necessary Condition for Business Success (#3 in series)	6/22/2022	<a href="#">View</a>	Wed 11PT	Nancy McDaniel
W	Assessing Hospital Financial Performance	6/22/2022	<a href="#">View</a>	Wed 11PT	Fred Robie
ACC	Recording Transactions and Creating the Balance Sheet and Income Statement (#4 in series)	6/23/2022	<a href="#">View</a>	Thu 11PT	Lissa Landy
W	Understanding and Analyzing Contractor Financial Statements Part II of II	6/23/2022	<a href="#">View</a>	Thu 11PT	Fred Robie
W	The Five Cs of Credit	6/28/2022	<a href="#">View</a>	Tue 11PT	Tom Halupnik
CB	Non-Financial Red Flags, Cash Flow and Second Necessary Condition for Business Success (#4 in series)	6/29/2022	<a href="#">View</a>	Wed 11PT	Nancy McDaniel
W	Tax Returns vs. Accrual Statements in Assessing Borrower Risk	6/29/2022	<a href="#">View</a>	Wed 11PT	Tom Halupnik
W	Covenant Use in Controlling Cash Outflows	6/30/2022	<a href="#">View</a>	Thu 11PT	Fred Robie

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