

Calendar

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Calendar Coloring Legend

Webinars	College: C&I	College: CRE
College: AE	College: Basics	College: Taxes
College: Cash Flow		

Type	Course Name	Date		Weekday	Instructor
November					
Tax	Understanding Schedules K-1 (#3 in series)	11/1/2022	View	Tue 11PT	Nancy McDaniel
CB	Non-Financial Red Flags, Cash Flow and Second Necessary Condition for Business Success (#4 in series)	11/1/2022	View	Tue 11PT	Tom Halupnik
CRE	Ratios, Borrower Cash Flow, and the First Way Out (#2 in series)	11/2/2022	View	Wed 11PT	Nancy McDaniel
W	Description and Analysis in the Credit Write-Up	11/2/2022	View	Wed 11PT	Tom Halupnik
ACC	Double Entry Accounting, the Accounting Equation, and Debits and Credits (#2 in series)	11/3/2022	View	Thu 11PT	Jeanne Parks
C&I	Non-Financial Red Flags and Performance Implications (#6 in series)	11/3/2022	View	Thu 11PT	Fred Robie
W	Tax Returns vs. Accrual	11/8/2022	View	Tue 11PT	Fred Robie

	Statements in Assessing Borrower Risk				
Tax	Personal Income Tax Returns and Cash Flow (#4 in series)	11/8/2022	View	Tue 11PT	Nancy McDaniel
CRE	Guarantor Analysis, Global Cash Flow, and the Second Way Out (#3 in series)	11/9/2022	View	Wed 11PT	Nancy McDaniel
C&I	Identifying and Mitigating Repayment Risks (#7 in series)	11/10/2022	View	Thu 11PT	Fred Robie
ACC	Critical Accounting Principles and Assumptions and More Debits and Credits (#3 in series)	11/10/2022	View	Thu 11PT	Jeanne Parks
Tax	Schedule M-1 and the Accrual Income Statement (#5 in series)	11/15/2022	View	Tue 11PT	Nancy McDaniel
W	Working Capital and UCA Cash Flow	11/15/2022	View	Tue 11PT	Tom Halupnik
W	Commercial Loan Documentation	11/16/2022	View	Wed 11PT	Nancy McDaniel
CRE	The Appraisal Report and Approaches to Market Value (#4 in series)	11/16/2022	View	Wed 11PT	Tom Halupnik
C&I	The Credit Write-Up Again (#8 in series)	11/17/2022	View	Thu 11PT	Fred Robie
ACC	Recording Transactions and Creating the Balance Sheet and Income Statement (#4 in series)	11/17/2022	View	Thu 11PT	Jeanne Parks
W	Spreading Financial Statements	11/22/2022	View	Tue 11PT	Fred Robie
Tax	Business Income Tax	11/22/2022	View	Tue 11PT	Nancy

	Returns and Ratio Analysis (#6 in series)				McDaniel
W	Commercial Real Estate Loan Documentation	11/23/2022	View	Wed 11PT	Nancy McDaniel
CRE	The Income Capitalization Approach and the Cap Rate (#5 in series)	11/23/2022	View	Wed 11PT	Fred Robie
CF	Credit College, Cash Flow Statements (Series Kickoff)	11/29/2022	View	Tue 11PT	Fred Robie
Tax	Business Income Tax Returns and Cash Flow Analysis (#7 in series)	11/29/2022	View	Tue 11PT	Nancy McDaniel
CB	Credit College, Credit Basics (Series Kickoff)	11/30/2022	View	Wed 11PT	Nancy McDaniel
CRE	Underwriting Standards, Actual vs. Stabilized NOI, and Breakeven Analysis (#6 in series)	11/30/2022	View	Wed 11PT	Tom Halupnik
December					
W	Assessing Medical Practices	12/1/2022	View	Thu 11PT	Fred Robie
W	Advanced UCA Cash Flow Part I of II	12/1/2022	View	Thu 11PT	Tom Halupnik
Tax	Cash Based Income Tax Returns (#8 in series)	12/6/2022	View	Tue 11PT	Nancy McDaniel
CF	The EBITDA Cash Flow Proxy and the UCA Cash Flow Statement (#2 in series)	12/6/2022	View	Tue 11PT	Fred Robie
CRE	Management Assessment, Competitive Forces, and Projected Performance (#7 in series)	12/7/2022	View	Wed 11PT	Tom Halupnik

CB	Personal Qualities and Competitive Advantages (#2 in series)	12/7/2022	View	Wed 11PT	Nancy McDaniel
W	Advanced UCA Cash Flow Part II of II	12/8/2022	View	Thu 11PT	Tom Halupnik
W	Analytical Focus in the Credit Write Up	12/8/2022	View	Thu 11PT	Fred Robie
CF	The FASB 95 Statement of Cash Flows and the UCA Cash Flow Statement (#3 in series)	12/13/2022	View	Tue 11PT	Nancy McDaniel
W	Commercial Real Estate	12/13/2022	View	Tue 11PT	Tom Halupnik
CRE	Repayment Risks, Covenants, and the Credit Write-Up Revisited (#8 in series)	12/14/2022	View	Wed 11PT	Fred Robie
CB	Critical Ratios and The First Necessary Condition for Business Success (#3 in series)	12/14/2022	View	Wed 11PT	Nancy McDaniel
W	Understanding and Analyzing Contractor Financial Statements Part I of II	12/15/2022	View	Thu 11PT	Fred Robie
W	Global Cash Flow	12/15/2022	View	Thu 11PT	Tom Halupnik
W	Ratios and Messages about Profitability and Cash Flow	12/20/2022	View	Tue 11PT	Tom Halupnik
CF	Cash Flow Projections, Competitive Forces, and Management Assessment (#4 in series)	12/20/2022	View	Tue 11PT	Nancy McDaniel
W	The Five Cs of Credit	12/21/2022	View	Wed 11PT	Fred Robie

CB	Non-Financial Red Flags, Cash Flow and Second Necessary Condition for Business Success (#4 in series)	12/21/2022	View	Wed 11PT	Nancy McDaniel
W	Debt Capacity and Cash Flow	12/22/2022	View	Thu 11PT	Tom Halupnik
W	Understanding and Analyzing Contractor Financial Statements Part II of II	12/22/2022	View	Thu 11PT	Fred Robie
January					
ACC	Credit College, Accounting Essentials (Series Kickoff)	1/3/2023	View	Tue 11PT	Jeanne Parks
W	Global Cash Flow	1/3/2023	View	Tue 11PT	Fred Robie
W	Working Capital and UCA Cash Flow	1/4/2023	View	Wed 11PT	Tom Halupnik
W	Spreading Financial Statements	1/5/2023	View	Thu 11PT	Fred Robie
W	Covenant Use in Controlling Cash Outflows	1/5/2023	View	Thu 11PT	Tom Halupnik
W	Fund Accounting and Municipality Analysis: Part I of II	1/10/2023	View	Tue 11PT	Fred Robie
ACC	Double Entry Accounting, the Accounting Equation, and Debits and Credits (#2 in series)	1/10/2023	View	Tue 11PT	Jeanne Parks
CB	Credit College, Credit Basics (Series Kickoff)	1/11/2023	View	Wed 11PT	Tom Halupnik
W	Analytical Focus in the Credit Write Up	1/11/2023	View	Wed 11PT	Fred Robie
Tax	Credit College, Federal	1/12/2023	View	Thu 11PT	Fred Robie

	Taxes (Series Kickoff)				
W	Advanced UCA Cash Flow Part I of II	1/12/2023	View	Thu 11PT	Tom Halupnik
W	Fund Accounting and Municipality Analysis: Part II of II	1/17/2023	View	Tue 11PT	Fred Robie
ACC	Critical Accounting Principles and Assumptions and More Debits and Credits (#3 in series)	1/17/2023	View	Tue 11PT	Jeanne Parks
CB	Personal Qualities and Competitive Advantages (#2 in series)	1/18/2023	View	Wed 11PT	Tom Halupnik
W	Description and Analysis in the Credit Write-Up	1/18/2023	View	Wed 11PT	Fred Robie
Tax	The Section 179 Deduction (#2 in series)	1/19/2023	View	Thu 11PT	Nancy McDaniel
W	Advanced UCA Cash Flow Part II of II	1/19/2023	View	Thu 11PT	Tom Halupnik
ACC	Recording Transactions and Creating the Balance Sheet and Income Statement (#4 in series)	1/24/2023	View	Tue 11PT	Jeanne Parks
CB	Critical Ratios and The First Necessary Condition for Business Success (#3 in series)	1/25/2023	View	Wed 11PT	Tom Halupnik
W	Commercial Real Estate	1/25/2023	View	Wed 11PT	Nancy McDaniel
W	The Five Cs of Credit	1/26/2023	View	Thu 11PT	Tom Halupnik
Tax	Understanding Schedules K-1 (#3 in series)	1/26/2023	View	Thu 11PT	Nancy McDaniel

W	Not for Profit Analysis	1/31/2023	View	Tue 11PT	Fred Robie
February					
W	Debt Capacity and Cash Flow	2/1/2023	View	Wed 11PT	Fred Robie
CB	Non-Financial Red Flags, Cash Flow and Second Necessary Condition for Business Success (#4 in series)	2/1/2023	View	Wed 11PT	Tom Halupnik
W	Minimum Financial Data for Assessing Borrower Risk	2/2/2023	View	Thu 11PT	Tom Halupnik
Tax	Personal Income Tax Returns and Cash Flow (#4 in series)	2/2/2023	View	Thu 11PT	Nancy McDaniel
CRE	Credit College, Commercial Real Estate (Series Kickoff)	2/7/2023	View	Tue 11PT	Nancy McDaniel
CB	Credit College, Credit Basics (Series Kickoff)	2/7/2023	View	Tue 11PT	Tom Halupnik
W	Covenant Use in Controlling Cash Outflows	2/8/2023	View	Wed 11PT	Tom Halupnik
C&I	Credit College, Commercial Business (Series Kickoff)	2/8/2023	View	Wed 11PT	Fred Robie
W	Understanding and Analyzing Contractor Financial Statements Part I of II	2/9/2023	View	Thu 11PT	Fred Robie
Tax	Schedule M-1 and the Accrual Income Statement (#5 in series)	2/9/2023	View	Thu 11PT	Nancy McDaniel
CB	Personal Qualities and Competitive Advantages (#2 in series)	2/14/2023	View	Tue 11PT	Tom Halupnik

CRE	Ratios, Borrower Cash Flow, and the First Way Out (#2 in series)	2/14/2023	View	Tue 11PT	Nancy McDaniel
C&I	Financial Statement Review and Ratio Analysis (#2 in series)	2/15/2023	View	Wed 11PT	Nancy McDaniel
W	Understanding and Analyzing Contractor Financial Statements Part II of II	2/16/2023	View	Thu 11PT	Fred Robie
Tax	Business Income Tax Returns and Ratio Analysis (#6 in series)	2/16/2023	View	Thu 11PT	Nancy McDaniel
CRE	Guarantor Analysis, Global Cash Flow, and the Second Way Out (#3 in series)	2/21/2023	View	Tue 11PT	Nancy McDaniel
CB	Critical Ratios and The First Necessary Condition for Business Success (#3 in series)	2/21/2023	View	Tue 11PT	Tom Halupnik
C&I	Cash Flow Analysis and Borrowing Causes (#3 in series)	2/22/2023	View	Wed 11PT	Nancy McDaniel
W	Commercial Loan Documentation	2/22/2023	View	Wed 11PT	Tom Halupnik
Tax	Business Income Tax Returns and Cash Flow Analysis (#7 in series)	2/23/2023	View	Thu 11PT	Nancy McDaniel
W	Commercial Real Estate Loan Documentation	2/23/2023	View	Thu 11PT	Tom Halupnik
CB	Non-Financial Red Flags, Cash Flow and Second Necessary Condition for Business Success (#4 in series)	2/28/2023	View	Tue 11PT	Tom Halupnik

CRE	The Appraisal Report and Approaches to Market Value (#4 in series)	2/28/2023	View	Tue 11PT	Nancy McDaniel
March					
C&I	Management Assessment, Projected Cash Flow, and the First Way Out (#4 in series)	3/1/2023	View	Wed 11PT	Nancy McDaniel
CF	Credit College, Cash Flow Statements (Series Kickoff)	3/1/2023	View	Wed 11PT	Fred Robie
Tax	Cash Based Income Tax Returns (#8 in series)	3/2/2023	View	Thu 11PT	Nancy McDaniel
W	Ratios and Messages about Profitability and Cash Flow	3/2/2023	View	Thu 11PT	Tom Halupnik
CRE	The Income Capitalization Approach and the Cap Rate (#5 in series)	3/7/2023	View	Tue 11PT	Nancy McDaniel
ACC	Credit College, Accounting Essentials (Series Kickoff)	3/7/2023	View	Tue 11PT	Jeanne Parks
C&I	Guarantor Analysis and the Second Way Out (#5 in series)	3/8/2023	View	Wed 11PT	Tom Halupnik
CF	The EBITDA Cash Flow Proxy and the UCA Cash Flow Statement (#2 in series)	3/8/2023	View	Wed 11PT	Fred Robie
W	Commercial Real Estate	3/9/2023	View	Thu 11PT	Tom Halupnik
Tax	Credit College, Federal Taxes (Series Kickoff)	3/9/2023	View	Thu 11PT	Fred Robie
ACC	Double Entry Accounting, the Accounting Equation, and Debits and Credits (#2 in series)	3/14/2023	View	Tue 11PT	Jeanne Parks

CRE	Underwriting Standards, Actual vs. Stabilized NOI, and Breakeven Analysis (#6 in series)	3/14/2023	View	Tue 11PT	Nancy McDaniel
C&I	Non-Financial Red Flags and Performance Implications (#6 in series)	3/15/2023	View	Wed 11PT	Nancy McDaniel
CF	The FASB 95 Statement of Cash Flows and the UCA Cash Flow Statement (#3 in series)	3/15/2023	View	Wed 11PT	Fred Robie
Tax	The Section 179 Deduction (#2 in series)	3/16/2023	View	Thu 11PT	Fred Robie
CRE	Management Assessment, Competitive Forces, and Projected Performance (#7 in series)	3/21/2023	View	Tue 11PT	Nancy McDaniel
ACC	Critical Accounting Principles and Assumptions and More Debits and Credits (#3 in series)	3/21/2023	View	Tue 11PT	Jeanne Parks
C&I	Identifying and Mitigating Repayment Risks (#7 in series)	3/22/2023	View	Wed 11PT	Nancy McDaniel
CF	Cash Flow Projections, Competitive Forces, and Management Assessment (#4 in series)	3/22/2023	View	Wed 11PT	Fred Robie
Tax	Understanding Schedules K-1 (#3 in series)	3/23/2023	View	Thu 11PT	Fred Robie
W	Working Capital and UCA Cash Flow	3/23/2023	View	Thu 11PT	Nancy McDaniel
CRE	Repayment Risks, Covenants, and the Credit	3/28/2023	View	Tue 11PT	Nancy McDaniel

	Write-Up Revisited (#8 in series)				
ACC	Recording Transactions and Creating the Balance Sheet and Income Statement (#4 in series)	3/28/2023	View	Tue 11PT	Jeanne Parks
C&I	The Credit Write-Up Again (#8 in series)	3/29/2023	View	Wed 11PT	Nancy McDaniel
W	Commercial Real Estate Loan Documentation	3/29/2023	View	Wed 11PT	Fred Robie
C&I	Credit College, Commercial Business (Series Kickoff)	3/30/2023	View	Thu 11PT	Nancy McDaniel
Tax	Personal Income Tax Returns and Cash Flow (#4 in series)	3/30/2023	View	Thu 11PT	Fred Robie
April					
W	Global Cash Flow	4/4/2023	View	Tue 11PT	Tom Halupnik
W	Understanding and Analyzing Contractor Financial Statements Part I of II	4/4/2023	View	Tue 11PT	Fred Robie
W	Minimum Financial Data for Assessing Borrower Risk	4/5/2023	View	Wed 11PT	Fred Robie
W	Analytical Focus in the Credit Write Up	4/5/2023	View	Wed 11PT	Tom Halupnik
Tax	Schedule M-1 and the Accrual Income Statement (#5 in series)	4/6/2023	View	Thu 11PT	Fred Robie
C&I	Financial Statement Review and Ratio Analysis (#2 in series)	4/6/2023	View	Thu 11PT	Nancy McDaniel
W	Understanding and	4/11/2023	View	Tue 11PT	Fred Robie

	Analyzing Contractor Financial Statements Part II of II					
CF	Credit College, Cash Flow Statements (Series Kickoff)	4/11/2023	View	Tue 11PT	Nancy McDaniel	
W	Fund Accounting and Municipality Analysis: Part I of II	4/12/2023	View	Wed 11PT	Fred Robie	
W	Commercial Loan Documentation	4/12/2023	View	Wed 11PT	Nancy McDaniel	
Tax	Business Income Tax Returns and Ratio Analysis (#6 in series)	4/13/2023	View	Thu 11PT	Fred Robie	
C&I	Cash Flow Analysis and Borrowing Causes (#3 in series)	4/13/2023	View	Thu 11PT	Nancy McDaniel	
Tax	Credit College, Federal Taxes (Series Kickoff)	4/18/2023	View	Tue 11PT	Fred Robie	
CF	The EBITDA Cash Flow Proxy and the UCA Cash Flow Statement (#2 in series)	4/18/2023	View	Tue 11PT	Tom Halupnik	
W	The Five Cs of Credit	4/19/2023	View	Wed 11PT	Tom Halupnik	
W	Fund Accounting and Municipality Analysis: Part II of II	4/19/2023	View	Wed 11PT	Fred Robie	
Tax	Business Income Tax Returns and Cash Flow Analysis (#7 in series)	4/20/2023	View	Thu 11PT	Fred Robie	
C&I	Management Assessment, Projected Cash Flow, and the First Way Out (#4 in series)	4/20/2023	View	Thu 11PT	Nancy McDaniel	

Tax	The Section 179 Deduction (#2 in series)	4/25/2023	View	Tue 11PT	Fred Robie
CF	The FASB 95 Statement of Cash Flows and the UCA Cash Flow Statement (#3 in series)	4/25/2023	View	Tue 11PT	Tom Halupnik
W	Not for Profit Analysis	4/26/2023	View	Wed 11PT	Fred Robie
CRE	Credit College, Commercial Real Estate (Series Kickoff)	4/26/2023	View	Wed 11PT	Tom Halupnik
C&I	Guarantor Analysis and the Second Way Out (#5 in series)	4/27/2023	View	Thu 11PT	Nancy McDaniel
Tax	Cash Based Income Tax Returns (#8 in series)	4/27/2023	View	Thu 11PT	Fred Robie
May					
CF	Cash Flow Projections, Competitive Forces, and Management Assessment (#4 in series)	5/2/2023	View	Tue 11PT	Tom Halupnik
Tax	Understanding Schedules K-1 (#3 in series)	5/2/2023	View	Tue 11PT	Fred Robie
W	Description and Analysis in the Credit Write-Up	5/3/2023	View	Wed 11PT	Fred Robie
CRE	Ratios, Borrower Cash Flow, and the First Way Out (#2 in series)	5/3/2023	View	Wed 11PT	Nancy McDaniel
C&I	Non-Financial Red Flags and Performance Implications (#6 in series)	5/4/2023	View	Thu 11PT	Nancy McDaniel
W	Advanced UCA Cash Flow Part I of II	5/4/2023	View	Thu 11PT	Tom Halupnik
W	Tax Returns vs. Accrual	5/9/2023	View	Tue 11PT	Tom

	Statements in Assessing Borrower Risk				Halupnik
Tax	Personal Income Tax Returns and Cash Flow (#4 in series)	5/9/2023	View	Tue 11PT	Fred Robie
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W	Commercial Real Estate Loan Documentation	5/24/2023	View	Wed 11PT	Nancy McDaniel
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CB	Credit College, Credit Basics (Series Kickoff)	5/31/2023	View	Wed 11PT	Nancy McDaniel
CRE	Underwriting Standards, Actual vs. Stabilized NOI, and Breakeven Analysis (#6 in series)	5/31/2023	View	Wed 11PT	Tom Halupnik
June					
W	Assessing Medical Practices	6/1/2023	View	Thu 11PT	Fred Robie
ACC	Critical Accounting Principles and Assumptions and More Debits and Credits (#3 in series)	6/1/2023	View	Thu 11PT	Jeanne Parks
CF	The EBITDA Cash Flow Proxy and the UCA Cash Flow Statement (#2 in series)	6/6/2023	View	Tue 11PT	Tom Halupnik
Tax	Cash Based Income Tax Returns (#8 in series)	6/6/2023	View	Tue 11PT	Fred Robie
CRE	Management Assessment, Competitive Forces, and	6/7/2023	View	Wed 11PT	Tom Halupnik

	Projected Performance (#7 in series)				
CB	Personal Qualities and Competitive Advantages (#2 in series)	6/7/2023	View	Wed 11PT	Nancy McDaniel
W	Analytical Focus in the Credit Write Up	6/8/2023	View	Thu 11PT	Fred Robie
ACC	Recording Transactions and Creating the Balance Sheet and Income Statement (#4 in series)	6/8/2023	View	Thu 11PT	Jeanne Parks
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CB	Critical Ratios and The First Necessary Condition for Business Success (#3 in series)	6/14/2023	View	Wed 11PT	Nancy McDaniel
W	Global Cash Flow	6/15/2023	View	Thu 11PT	Tom Halupnik
W	Understanding and Analyzing Contractor Financial Statements Part I of II	6/15/2023	View	Thu 11PT	Fred Robie
CF	Cash Flow Projections, Competitive Forces, and Management Assessment (#4 in series)	6/20/2023	View	Tue 11PT	Nancy McDaniel

W	Ratios and Messages about Profitability and Cash Flow	6/20/2023	View	Tue 11PT	Tom Halupnik
W	Advanced UCA Cash Flow Part I of II	6/21/2023	View	Wed 11PT	Fred Robie
CB	Non-Financial Red Flags, Cash Flow and Second Necessary Condition for Business Success (#4 in series)	6/21/2023	View	Wed 11PT	Nancy McDaniel
W	Debt Capacity and Cash Flow	6/22/2023	View	Thu 11PT	Tom Halupnik
W	Understanding and Analyzing Contractor Financial Statements Part II of II	6/22/2023	View	Thu 11PT	Fred Robie
W	Covenant Use in Controlling Cash Outflows	6/27/2023	View	Tue 11PT	Fred Robie
W	Advanced UCA Cash Flow Part II of II	6/28/2023	View	Wed 11PT	Fred Robie
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W	Description and Analysis in the Credit Write-Up	6/29/2023	View	Thu 11PT	Fred Robie